

Biagio Giacalone



In over 22 years of work experience, Biagio has consolidated a strong expertise in structured finance and capital markets activities. In this respect, he has been involved in several major transactions structured in the Italian market, including NPLs disposals. He managed the relationship with the top management of key corporate and institutional clients, contributing to the development of products and innovative financial solutions.

Currently, Biagio is leading the Active Value Management staff at Intesa Sanpaolo. The mission of AVM consists of managing actively the balance sheet for capital and liquidity optimization purposes and value creation for shareholders. He is also responsible for the coordination of activities under the NPL Group Plan.

Previously, he set up and developed the Credit Solutions Group at Banca IMI with the aim of building a center of excellence for the structuring and management of the credit risk activities. The team has consolidated over the years results and leadership on the Italian market for securitization and transfer of illiquid risks. Prior to joining Banca IMI, Biagio has been Head of Business Development at Sanpaolo IMI and before Head of FIG - DCM at UniCredit. He started his career at Banca Commerciale Italiana as originator and senior structurer for asset based finance transactions and credit derivatives trades, after a 3 year training period for highly potential professionals. He graduated magna cum laude in Banking and earned an MBA at Stoà (ASFOR - Sloan School of Management - MIT, Programme).